



Pricing summary from 01jul26

The general programme* is available in renewed layout from 18jan27

Cell numbers correspond with *desktop* comparison table cell numbers:
<https://www.socialtalent.eu/comparisontable> (cell numbers differ on mobile!)



Programme*		
Item	Senior	
In EUR excluding 21% NL-VAT	B ■ Stepwise Preparative	C ■ Shadow Negotiator
Deposit 50% after quick payment rebate *1	3.980 <small>Cell B36</small>	3.980 <small>Cell C36</small>
Final invoice 50% *2	3.980 <small>Cell B37</small>	3.980 <small>Cell C37</small>
*3 Total	7.960 <small>Cell B28</small>	7.960 <small>Cell C28</small>
The yotal includes:	•Senior trainer, •Roleplayer, •Basic location, •Use of method, •15% senior surcharge, •Skill Audit license fee, •Travel to location (*5), •Portrait rights recordings for trainee, •SD-cards	
Total human hours	32h30mn <small>Cell B27</small>	32h30mn <small>Cell C27</small>
Hours for participant:	•Intake 2h, •Preparation video 1h, •Between dayparts 2x1h, •Long wrap up 1,5h •3 day-parts of 4h senior and 4h roleplayer, •On first dayp.: +1h sen. and +1h rolepl. for Skill Audit	
Extras on request		
Extra 4th and later daypart of 3hrs	1.680 <small>Cell B29</small>	1.680 <small>Cell C29</small>
Extra hour senior *6	EUR 345 <small>Cell B35</small>	EUR 345 <small>Cell C35</small>
Extra hour roleplayer	EUR 245 <small>Cell B35</small>	EUR 245 <small>Cell C35</small>
Other location surcharge *4	Difference + 25% over location cost	Difference + 25% over location cost
Travel expenses *5	EUR 0,50/km + travelttime in hours	EUR 0,50/km + travelttime in hours
Customisation	n/a	Spent hours of seniors and roleplayers

*1 | Displayed deposit amount: 50% of full price (see *3) minus 6% rounded to -/- EUR 260 as quick payment rebate: due in 5 days.
 *2 | Displayed final amount = 50% remaining minus 6% quick payment rebate already deducted from amount. | Note: the amount is obviously lower in case of 75% deposit. | Final invoice is due in 30 days, *without* quick payment rebate, or in 5 days against *with* 6% quick payment rebate which is rounded to -/-EUR 260 for the displayed amount.
 *3 | Total *without* deduction of quick payment rebate on both deposit and final invoice = EUR 8.480 (cell B28 and C28)
 *4 | Standardlocation is EUR 125/daypart. Price alternative location: [difference w/ standard] + [25% markup on whole amount] (cell A32)
 *5 | No travel expenses to standard location, only travel expenses to other locations. Amounts apply to seniors and to roleplayers.
 *6 | Extra hours for shadow support booked in advance, paid in final invoice: 10% reduction (cell B35 and C35) | [Chart 15](#) | v1 – 04jun26 |